



Planning, services for financial and investment planning, banking, insurance, and business financial management.



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| <p style="writing-mode: vertical-rl; transform: rotate(180deg);">Sample Career Specialties / Occupations</p> | <ul style="list-style-type: none"> <input type="checkbox"/> Brokerage Clerks (Assistants) Development Officers Investment Advisors + Personal Financial Advisors + Sales Agents, Securities, Commodities Tax Preparers | <ul style="list-style-type: none"> + Accountants + Auditors Collectors Economists + Financial Analysts Revenue Agents + Tax Examiners Treasurers, Controllers, and Chief Revenue Agents | <ul style="list-style-type: none"> Abstractors Accountants <input type="checkbox"/> Bill and Account Collectors Compliance Officers + Credit Analysts ❖ Credit Authorizers ❖ Credit Checkers Credit Report Providers ❖ Customer Service Reps Data Processors + Debt Counselors Internal Auditors Loan Officers <input type="checkbox"/> Loan Interviewers and Clerks Loan Processors Network Services Operations Managers Repossession Agents ❖ Tellers Title Researchers and Examiners | <ul style="list-style-type: none"> Actuaries Claims Agents, + Examiners, and Investigators ❖ Claims Clerks Customer Service Agents Direct Marketing Personnel + Insurance Appraisers ❖ Processing Clerks <input type="checkbox"/> Sales Agents + Underwriters |
| <p style="writing-mode: vertical-rl; transform: rotate(180deg);">Pathways</p> | <p style="text-align: center;">Financial and Investment Planning</p> | <p style="text-align: center;">Business Financial Management</p> | <p style="text-align: center;">Banking and Related Services</p> | <p style="text-align: center;">Insurance Services</p> |
| <p style="writing-mode: vertical-rl; transform: rotate(180deg);">Cluster K&S</p> | <p>Cluster Knowledge and Skills</p> <ul style="list-style-type: none"> <li style="width: 33%;">• Academics <li style="width: 33%;">• Information Technology Applications <li style="width: 33%;">• Safety, Health, and Environment <li style="width: 33%;">• Communications <li style="width: 33%;">• Leadership and Teamwork <li style="width: 33%;">• Systems <li style="width: 33%;">• Employability and Career Development <li style="width: 33%;">• Problem Solving and Critical Thinking <li style="width: 33%;">• Technical Skills <li style="width: 33%;">• Ethics and Legal Responsibilities | | | <p>Education Needed for Career</p> <ul style="list-style-type: none"> ❖ High School – completed high school, high school with career and technology training, GED, on-the-job training, or apprenticeship <input type="checkbox"/> Junior College – completed junior/community college, postsecondary technical, or career and technology training + Baccalaureate Degree – completed four-year degree or more |