

## Pre-Launch Lesson Plan

### PLANET E | WANTS VS. NEEDS

#### Objectives

- Students can explain how money is used.
- Students can distinguish between basic needs and lifestyle wants.
- Students discuss ways in which different jobs satisfy different work values.
- Students recognize that different individuals value different reasons for work.

#### Preparation & Materials Needed

- Chalkboard/whiteboard or chart paper and markers.

#### Lesson Plan

Total Time: 9-12 minutes

#### INTRODUCTION

4-5 Minutes

Begin the lesson by telling students that they will soon be visiting Planet E in Galaxy. Explain that the individuals who work on Planet E are often called leaders or “persuaders”.

Engage the class in a discussion about these terms:

- *Does anyone know what a persuader is? Explain that persuaders are people who are good at selling or convincing others of something.*
- *Persuaders are often leaders as well. Can you name some leaders? (e.g., the teacher, principal, a political figure, etc.)*
- *Do you think you would make a good leader or persuader? Why?*

Explain that leaders are motivated to work because they want to be ahead of others, to win at something, or to earn more money than others.

Write the word “Needs” on the chalkboard/whiteboard or chart paper, and right beside it the word “Wants”. Point to the word “Needs” and explain that all workers want to earn enough money to meet their “Needs”, such as food, shelter, warmth, and safety.

Share that the leaders and persuaders on Planet E also want to earn enough money to meet their needs, but enjoy working extra hard to earn more money so they can buy additional things that they want. Explain that wants might include an expensive car or an island vacation or a white pony!



**ACTIVITY****4-5 Minutes**

Tell the class you will read the names of items that might be a need or a want. Their job is to guess if the item is a need or a want.

Use the following to prompt the activity:

- *When you arrive on Planet E you will meet Obe (pronounced oh-bee).*
- *Obe gave me a list of items to bring along for the trip. As I read the items, tell me if you think the item is a "Want" or a "Need":*
  1. *Obe is hungry. He asked that I bring him a sandwich. Is a sandwich a "Want" or a "Need"?*
  2. *Obe also said to bring along cookies and brownies. He loves desserts. Are those a "Want" or a "Need"?*
  3. *It sometimes gets cold on Planet E, so Obe has asked me to bring him a heavy coat. Is that a "Want" or a "Need"?*
  4. *Obe asked that I buy him a brand new computer and a video game. Do you feel that is a "Want" or a "Need"?*
  5. *The last item Obe wants us to bring to Planet E is a skateboard. He doesn't need it to get around, he just likes skateboarding. Is that a "Want" or a "Need"?*

Convey that it is okay to have both needs and wants. But earning the extra money that is required to get what we want, often takes hard work. That is the type of work that leaders and persuaders like to do.

**CONCLUSION****1-2 Minutes**

As students prepare for their Planet E voyage, share that they will be learning more about wants and needs — as well as about leaders and persuaders — during their visit.